

ROCKLAND COMMUNITY COLLEGE
BOARD OF TRUSTEES
APPROVED 8-18-2005 *GS*

Resolution 57-2005
Approval of Lowest Responsible Bidder – Graphic Services Equipment, Contract Bid
Number RFB-GS-11-05

MOTION

A motion by Trustee Shapiro, second by Trustee Schelin, to remove from the table and consider Resolution 57-2005, and

WHEREAS, The College requires equipment for Graphic Services, and has solicited proposals from vendors, analyzed the proposals, and selected the most comprehensive, lowest responsible bidder meeting all specifications; and

WHEREAS, Odyssey Tek, 18 Industrial Avenue, Mahwah, NJ 07430 submitted a bid to provide Graphic Services equipment at the cost as shown in the attached Schedule A, and are the lowest responsible bidders; be it

RESOLVED, That the Rockland Community College Board of Trustees approves Odyssey Tek to provide Graphic Services equipment as outlined in the Bid Analysis (filed in the Purchasing Department).

Attachment/

ACTION

Yeas: Trustees Clinkscale, Del Pilar, Kohlhausen, Oelkers-Ramos, Osinga, Schelin, Shapiro, Wuthrich

August 18, 2005

Motion passed: 8 yeas; 0 nays; 0 abstentions

SCHEDULE A

**ROCKLAND COMMUNITY COLLEGE
145 COLLEGE ROAD
SUFFERN, NEW YORK 10901
PROPOSAL COMPARISON**

**PROPOSAL OPENING: 06/03/05
PROPOSAL NUMBER: RFP-GS-11-05
PROPOSAL TITLE: Graphics Services Equipment**

VENDOR	Hardware Pricing	Monthly Equipment Rental	Yearly Maintenance Fee (not in lease price)	Monthly Maintenance Fee	Total Monthly Cost	Comments
Odyssey Tek * 18 Industrial Avenue Mahwah, NJ 074310	68,940.00	1,915.00	9,000.00	750.00	2,665.00	Maintenance cost includes 5 incidents per month. There is no hour limitation.
Information Technology Corporation 174 Route 17 North Rochelle Park, NJ 07662	74,919.00	2,081.08	5,750.00	479.00	2,560.08	Maintenance includes 50 hours phone and on-site support, training and upgrades. Add'l fee = \$150/hr on site & 125/hr phone.
Nu-Age Industries 3 Snake Hill Road West Nyack, NY 10994	75,240.00	2,090.00	11,284.00	940.00	3,030.00	On site and phone maintenance support is 15% of total purchase for 70 hours per yr.

* One time fee for installation \$1,295.00

Comments:

Odyssey Tek's offer includes more maintenance hours and a better protection plan. Therefore it is in the best interest of RCC to contract with them for this proposal.